Reyes Group Ltd.

Marcos Reyes, President





Shortly after Marcos Reyes started his own construction firm in 1992, the first government contract he won was with the Illinois Tollway. He worked as a subcontractor on a Tri-State Tollway (I-294) rebuilding and widening project.

After that, Marcos didn't pursue additional business with the Tollway because he was busy with other infrastructure projects for the Chicago Transit Authority and at O'Hare International Airport, among others.

Recognizing the growth opportunities provided through the Tollway's *Move Illinois* Program, Marcos decided to pursue another Tollway contract in 2013 – this time as a prime contractor.

His decision paid off. The Markham-based minority business enterprise (MBE) was selected as a prime contractor in February for a nearly \$824,000 contract to relocate municipal utilities as part of the Tri-State Tollway (I-294)/I-57 Interchange Project.

The project is a good fit, Marcos says, providing opportunities to leverage the firm's expertise in utility work while demonstrating its abilities to manage a major project as a prime.

Marcos Reyes has come a long way. Inspired as a boy to go into construction after studying the architecture of a small adobe church he attended in Zacatecas, Mexico, he graduated from the University of Illinois in 1986 with a civil engineering degree.

He worked at various construction and engineering firms before launching his own firm. Today, he heads a \$10 million-a-year business that employs as many as 500 people during construction season. Marcos is determined to use the *Move Illinois* contract as a springboard to continue to grow his firm.

"Move Illinois enables us to showcase ourselves as a qualified, competent prime contractor. It's the start of a good relationship with the Illinois Tollway and a great opportunity for us to demonstrate our abilities."



Marcos Reyes (left) and the staff at Reyes Group in south suburban Markham, Illinois.